

BOCCONI UNIVERSITY - MILAN, ITALY

Courses designated as *under review* have been submitted to the appropriate USD Department chair and are awaiting final evaluation.

USD equivalencies for these courses will be posted as they are received by the International Center.

Cross reference this list with the host institution schedule to ensure the courses are being instructed during your semester of interest.

NOTE : Courses numbered as 20000s are graduate level courses.

	PARTNER COURSE #	PARTNER COURSE NAME	# USD UNITS	USD COURSE EQUIVALENCY	CORE	PRE-REQUISITES	NOTES
ACCT	30005	Accounting and Financial Statement Analysis	3 units	ACCT 201			
	6118 [old]	Management Control Systems for Performance Evaluations	3 units	ACCT 202			
	300047	Managerial Accounting	3 units	ACCT 202		ACCT 201 ITMG 100	
	20202	Business Law and Public Finance	3 units	ACCT 494			this course is only available to students with senior standing [90+ units completed] approval from Bocconi University REQUIRED
	6117 [old]	International Accounting	3 units	ACCT 494			
BSCM	6135 [old]	Innovation and Industrial Dynamics*	n/a	no equivalency*			
	6216 [old]	Product Management*	n/a	no equivalency*			
BUSN	30060	Management	3 units	BUSN 494		MGMT 300, ECON 101, ECON 102	
	30296	Global Sustainability Strategy	3 units	BUSN 494			course may alternatively be taken for ETLW 403 or MGMT 494 credit
	30215	International Business and Management	3 units	BUSN 361			
	20202	Business Law and Public Finance	3 units	BUSN 494			this course is only available to students with senior standing [90+ units completed] approval from Bocconi University REQUIRED
DSCI	20346	Operations Management Lab	3 units	DSCI 303		ECON 216	this course is only available to students with senior standing [90+ units completed] approval from Bocconi University REQUIRED

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ECON	6048 [old]	Macroeconomics	4 units	ECON 102		ECON 101	
	30065	Microeconomics	3 units	ECON 201		ECON 101	
	30066	Macroeconomics - Module 2	3 units	ECON 202		ECON 101 ECON 102	
	30031	Industrial Economics	3 units	ECON 324		ECON 101, ECON 102, MATH 130	
	30057	International Economics	3 units	ECON 333		ECON 101 ECON 102	
	30166	Time Series Econometrics	3 units	ECON 370		ECON 201, ECON 202, ECON 216, MATH 130 or 150	
	30147	Economics of Imperfect Labour Markets	3 units	ECON 494		ECON 101 ECON 216	
	30195	Economics (Poverty, Inequality, and Income Distribution)	3 units	ECON 494		ECON 102 ECON 216	
	6139 [old]	Theory of Incentives and Contracts	3 units	ECON 494		ECON 101	
	6304 [old]	Development Policy	3 units	ECON 335 or ECON 337		ECON 102	Cannot take both for credit
	30054	International Monetary Economics	3 units	ECON 333 or ECON 494		ECON 102	this course is notably rigorous and only recommended for ECON majors; students enrolling in this course should request the Marketing version when arriving at Bocconi
	30145	Development Economics	3 units	ECON 494		ECON 101 ECON 102	this course may fulfill either an ECON 335 or ECON 337 requirement if not previously taken
	30314	Entrepreneurial Economics and Entrepreneurship	3 units	ECON 494		ECON 101 ECON 102	
	30172	Financial Macroeconomics	3 units	ECON 494		ECON 101 ECON 102 ECON 216	
	30067	Economic History	3 units	ECON 494		ECON 101 ECON 102	
	6137 [old]	History of Economic Thought	3 units	ECON 494		ECON 101 ECON 102	
	6133 [old]	Economics of Globalization	3 units	ECON 494		ECON 102	
	30056	European Economic Policy	3 units	ECON 494			
	30203	International Demography	3 units	ECON 494		ECON 101 ECON 102 ECON 216	approved to count towards International Relations Major and Minor
	30146	Political Economics	3 units	ECON 494		ECON 101 ECON 102	

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ETLW	30216	Social Responsibility in Business Government and No Profit	3 units	ETLW 302		MGMT 300	
	30296	Global Sustainability Strategy	3 units	ETLW 403			course may alternatively be taken for BUSN 494 or MGMT 494 credit
	50062	Advanced European Law	3 units	ETLW 494			
	50066	Comparative Business Law	3 units	ETLW 494			
	30058	Comparative Business and European Law	3 units	ETLW 494		60 units complete	approved to count towards International Business Major and Minor
	20215	International Comparative Business Law	3 units	ETLW 494		60 units complete	this course is only available to students with senior standing [90+ units completed] approval from Bocconi University REQUIRED
	20143	Intellectual Property and Competition Law	3 units	ETLW 494		60 units complete	this course is only available to students with senior standing [90+ units completed] approval from Bocconi University REQUIRED
	30047	Introduction to the Legal System I	3 units	ETLW 494			
FINA	30017	Corporate Finance	3 units	FINA 300		ACCT 201 ECON 102 ECON 216 MATH 130/150/151	
	30150	Introduction to Options and Futures		FINA 403		FINA 402	
	30178	International Banking	3 units	FINA 494		FINA 300	
	20127	Corporate Finance	3 units	FINA 404		FINA 300 90 units complete	this course is only available to students with senior standing [90+ units completed] approval from Bocconi University REQUIRED
	30186	Venture and Development Capital	3 units	FINA 407		FINA 300	
	30006	Financial Markets and Institutions	3 units	FINA 494		FINA 408	
	30257	Corporate Valuation	3 units	FINA 494		FINA 300	
	6150 [old]	Equity Portfolio	3 units	FINA 494		FINA 300	
	20131	Investment Finance	3 units	FINA 494		FINA 300	this course is only available to students with senior standing [90+ units completed] approval from Bocconi University REQUIRED
	20156	International Finance	n/a	no equivalency			
	30180	Equity Portfolio Management	n/a	no equivalency			
	30179	International Project Finance	n/a	no equivalency			
	5349 [old]	Financial Modeling	n/a	no equivalency			

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ITAL	x	Italian Language Crash Course: Elementary Level	3 units	ITAL 101			
ITMG	8364 [old]	Management of Information Systems	3 units	ITMG 100			
	20323	IT Management	3 units	ITMG 350		ITMG 100	
	20346	Operations Management Lab*	n/a	under review*		ITMG 100	<i>please see study abroad advisor if interested in enrolling in the course</i>
MGMT	30008	Fondamenti di Organizzazione [Fundamentals of Organization]	3 units	MGMT 300		60 units complete	<i>this course may only be offered in Italian</i>
	30153	Organization Theory	3 units	MGMT 301		MGMT 300	
	6288 [old]	Entrepreneurial Strategy	3 units	MGMT 304		FINA 300, MGMT 300, MKTG 300	
	6193 [old]	Organizational Networks and Entrepreneurship	3 units	MGMT 304		FINA 300, MGMT 300, MKTG 300	
	30210	Organizational Theory and Entrepreneurship	3 units	MGMT 304		FINA 300, MGMT 300, MKTG 300	
	30263	Organizing Entrepreneurship	3 units	MGMT 304		FINA 300, MGMT 300, MKTG 300	
	30314	Entrepreneurial Economics and Entrepreneurship	3 units	MGMT 304		MGMT 300	
	30262	Leadership Skills	3 units	MGMT 311		MGMT 300	
	30209	Management of Competition and Innovation in High-Tech	3 units	MGMT 494		MGMT 300	
	30221	Management of Fashion Companies	3 units	MGMT 494		MGMT 300	
	30296	Global Sustainability Strategy	3 units	MGMT 494		MGMT 300	course may alternatively be taken for BUSN 494 or ETLW 403 credit
	6106 [old]	Design Based Industries and Companies	3 units	MGMT 494		MGMT 300	
	30193	Management of International and Supranational Organizations	3 units	MGMT 494		MGMT 300	
	30152	Public Management	3 units	MGMT 494		MGMT 300	
	6102 [old]	Technology and Operations Management	3 units	MGMT 494		MGMT 300	
	30012	Business Strategy	n/a	no equivalency			
	30296	Strategy in Creative Industries	n/a	no equivalency			
	30213	Strategic Management for Small and Medium Enterprises	n/a	no equivalency			

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MKTG	30015	Marketing	3 units	MKTG 300		ECON 101	
	30230	Personal Selling	3 units	MKTG 330		MKTG 300	
	6297 [old]	Marketing Research	3 units	MKTG 410		MKTG 300	
	30222	New Product Development and Open Innovation	3 units	MKTG 494		MKTG 300	
	6106 [old]	Workshop in Design Based Industries and Companies	3 units	MKTG 494		MKTG 300	
POLS	6207 [old]	Intellectual Property Law	3 units	POLS 494	Social Science		
	50066	Comparative Industrial Relations Law	3 units	POLS 494	Social Science		
	50062	Advanced European Law	3 units	POLS 494	Social Science		