

ESADE BUSINESS SCHOOL - BARCELONA, SPAIN

Courses designated as *under review* have been submitted to the appropriate USD Department chair and are awaiting final evaluation.

USD equivalencies for these courses will be posted as they are received by the International Center.

Cross reference this list with the host institution schedule to ensure the courses are being instructed during your semester of interest.

	PARTNER COURSE #	PARTNER COURSE NAME	# UNITS	USD COURSE EQUIVALENCY	CORE	PRE-REQUISITES	NOTES	DATE APPROVED
ART HISTORY		Spanish Art and Culture: Understanding Spain through Gaudi, Picasso, Dali, or Miro		NOT APPROVED				
		Consolidation of Financial Statements	3 units	ACCT 401		ACCT 301	ACCT is a "W" class on the USD campus. Students that take this course at ESADE will need to compete a "W" course outside of Accounting.	
		Supply Chain Management	3 units	BSCM 300				
		Global Supply Chain Management	3 units	BSCM 302				
		Business Negotiations in English	3 units	BUSN 377				
		Project Management	3 units	DSCI 494				
		Topics in International Economics	3 units	ECON 333		ECON 101, ECON 102		
		Macroeconomics in the Global Economy	3 units	ECON 494		ECON 101, ECON 102, ECON 216	This course may not be taken with USD's ECON 335 or ECON 337.	
		OC: Banking and Insurance	3 units	ECON 494		ECON 101, 102, 216	Course taught in Spanish	
		EEO: Sustainability, Business and Values	3 units	ETLW 302				
		EEO: Business Ethics	3 units	ETLW 302				
		Corporate Social Responsibility	3 units	ETLW 302				
		Business and the Environment	3 units	ETLW 403/ETLW 494				
		Motivation, Values, and Commitment	3 units	ETLW 302		MGMT 300	Cross Listed with MGMT 494	
		Corporate Environmental Responsibility and Business Competitiveness as Synergic Systems	3 units	ETLW 494				
		B&E: Global Environmental Challenges and Business Response	3 units	ETLW 494				

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BUSINESS	MFGV: Derivatives	3 units	FINA 403		FINA 300		
	Applied Portfolio Management	3 units	FINA 494		FINA 300 + at least 60 units		
	Consulting Digital Business	3 units	MGMT 494				
	Change Management for Service Excellence	3 units	MGMT 301/MGMT 494				
	TCO: Managing Culture in Multinational Companies	3 units	MGMT 309		MGMT 300 and MATH (130 or 150 or 151)		7/18/14
	Doing Business Across Cultures	3 units	MGMT 309		MGMT 300		
	Creative Problem Solving in Management: Tools and Process	3 units	MGMT 494				
	Gestión de la Innovación: Managing Innovation	3 units	MGMT 494				
	Leadership	3 units	MGMT 494				
	Management Control Systems	3 units	MGMT 494				
	Managing Services	3 units	MGMT 494				
	Motivation, Values, and Commitment	3 units	MGMT 494		MGMT 300	Cross listed with ETLW 302	
	Marketing from Strategy to Action	3 units	MKTG 300		ECON 101		8/8/14
	Marketing in Spain	3 units	MKTG 300		ECON 101		
	International Marketing Strategies	3 units	MKTG 305		MKTG 300		
	Key Account and Sales Management	3 units	MKTG 330		MKTG 300	Course taught in Spanish	
	Consumer Behavior	3 units	MKTG 420		MKTG 300		
	Positive Marketing	3 units	MKTG 430		MKTG 300		
	CPM: Implementation Strategy Process and Indicators	3 units	MKTG 490		MKTG 300	These two courses must be taken together to satisfy MKTG 490 requirements.	
	Information Systems Marketing: For Decision Making						
	Fashion Design, Strategic Branding, and Innovation	3 units	MKTG 494		MKTG 300		
	Information Systems in Marketing: ISM for Decision Making	3 units	MKTG 494				
	People in Organizations	3 units	MGMT 494		MGMT 300		
	Social Networks and Management	3 units	MGMT 494				
	Brand Management	3 units	MKTG 494		MKTG 300		
	Corporate Compliance	2 units	LD Elective				
	Media: Shaping Our Perceptions	2 units	LD Elective				
	Strategic Management		NOT APPROVED				
	Business Meetings		NOT APPROVED				
	Managing Wellness		NOT APPROVED				
	New Business Models and Technology Innovation		NOT APPROVED				
	Workplace Writing		NOT APPROVED				
	Effective Presentations		NOT APPROVED				

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HISTORY		Spain: Recent History and Current Political and Social Issues	3 units	HIST 354	HISTORY		Cross listed as POLS 494	
POLITICAL SCIENCE		The Emergence of China in the 21st Century	3 units	POLS 494				
		CEE: Economía de la UE. Políticas y problemas	3 units	POLS 494				
		Spanish and Latin American Cinema: History and Society Through Movies	3 units	POLS 494				
		Spain: Recent History and Current Political and Social Issues	3 units	POLS 494			Cross listed as HIST 354	

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