

# GUANGHUA SCHOOL OF MANAGEMENT, PEKING UNIVERSITY - BEIJING, CHINA

Courses designated as *under review* have been submitted to the appropriate USD Department chair and are awaiting final evaluation.

USD equivalencies for these courses will be posted as they are received by the International Center.

Cross reference this list with the host institution schedule to ensure the courses are being instructed during your semester of interest.

|                  | PARTNER COURSE # | PARTNER COURSE NAME  | # UNITS | USD COURSE EQUIVALENCY        | CORE                 | PRE-REQUISITES                 | NOTES   | DATE APPROVED |
|------------------|------------------|--|---------|-------------------------------|----------------------|--------------------------------|---|---------------|
| ACCOUNTING       | 02832480         | Cost and Managerial Accounting                                 | 3       | ACCT 202                      | No                   |                                |   | Apr-12        |
|                  |                  | Advanced Accounting  | 3       | ACCT 401                      | Does not fulfill "W" | ACCT 301/concurrent enrollment |   | Oct-10        |
| BUSINESS         |                  | Doing Business in China & Chinese Society and Business Culture | 3       | BUSN 494                      | No                   | MGMT 300, FINA 300, MKGT 300   | Note that these are two courses taken together to fulfill the BUSN 494 credit |               |
|                  |                  | Chinese Society and Culture                                    | 2       | BUSN 494                      | No                   | None                           |   | Oct-12        |
|                  |                  | Doing Business in China  | 3       | BUSN 494                      | No                   |                                | Counts towards major/minor in IB or Business Admin                            | Sep-13        |
|                  |                  | Business Ethics  | 3       | UD Elective (NO PHIL CREDITS) | No                   |                                | Chinese   |               |
| DECISION SCIENCE |                  | Logistics and Supply Chain Management & Operations Management  | 3       | DSCI 303                      | No                   | Advisor approval               | Note that these two courses taken together fulfill the DSCI 303 credit        | Aug-12        |
|                  |                  | Operations Management  | 3       | DSCI 303                      | No                   |                                |   | Jul-13        |
|                  |                  | Operations and Information Management                          | 3       | DSCI 303                      | No                   | ECON 216                       | Course taught in Chinese  | Sep-13        |
|                  |                  | Advanced Managerial Accounting                                 | 2       | DSCI 494                      | No                   |                                | Counts as a Special Topics 2 unit general elective                            |               |
| ECONOMICS        |                  | Macroeconomics   | 3       | ECON 202                      | No                   | ECON 102, ECON 102, 201        |   | Oct-12        |
|                  | 02834010         | Statistics   | 3       | ECON 216                      | No                   | MATH 130, 150, or higher       | For the Fall semester, final exams are taken in January                       | Nov-09        |

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|                        |          |   |   |                   |    |                          |   |        |
|------------------------|----------|---|---|-------------------|----|--------------------------|---|--------|
| ECO                    | 02834720 | Introduction to Probability and Statistics          | 4 | ECON 216          | No | MATH 130, 150, or higher |   | Apr-12 |
|                        |          | Regional Science and Urban Economics                | 3 | ECON 304          | No | ECON 101, ECON 102       |   | Mar-10 |
|                        | 02830150 | Chinese Economy                                     | 2 | ECON 494          | No | ECON 101, ECON 102       |   | Apr-12 |
| ETHICS & LAW           |          | Tax Law and Tax Planning                            | 3 | ETLW 494          | No | Advisor approval         |   | Nov-09 |
| FINANCE                |          | Investments and Portfolio Management                | 2 | FINA 494          | No | FINA 300                 | Since this course does not cover any Derivative Securitties, it will only count for two units | Oct-12 |
|                        |          | Corporate Finance Based on Case Studies             | 3 | FINA 494          | No |                          |   | Nov-09 |
|                        | 02831680 | Financial Risk Management                           | 2 | FINA 494          | No | FINA 402 Investments     |   | Aug-12 |
|                        |          | Corporate Finance                                   | 3 | FINA 494          | No |                          |   | Mar-13 |
|                        |          | Financial Case Study                                | 2 | FINA 494          | No |                          | Course taught in Chinese  | Sep-13 |
|                        |          | Financial Markets and Investment Banking            | 3 | FINA 494          |    |                          |   | Oct-10 |
|                        |          | Financial Markets and Institutions                  | 3 | FINA 494          | No |                          | Course taught in Chinese  | Sep-13 |
|                        | 02831690 | Topics in International Finance and Capital Markets | 0 | NO USD EQUIVALENT |    |                          | Course will not transfer back to USD  | Mar-13 |
|                        |          | International Financial Management                  | 0 | NO USD EQUIVALENT |    |                          | Course will not transfer back to USD  | Oct-10 |
|                        |          | Corporate Finance and China's Financial Market      | 0 | NO USD EQUIVALENT |    |                          | Course will not transfer back to USD.   |        |
| INFORMATION TECHNOLOGY |          | Informational Economics                             | 3 | ITMG 494          | No |                          |   | Nov-10 |
|                        |          | Organization and Management                         | 3 | MGMT 301          | No |                          |   | Jul-13 |
|                        |          | Human Resource Management (CH)                      | 3 | MGMT307           | No | MGMT 300                 | Chinese   | Apr-10 |

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|              |          |   |   |          |    |                                       |   |        |
|--------------|----------|---|---|----------|----|---------------------------------------|---|--------|
| MANAGEMENT   |          | Managing Across Cultures & Chinese Society and Business Culture | 3 | MGMT 309 | No | MGMT 300 ( or BUSN 361 for IB majors) | Note that these are two courses taken together to fulfill the MGMT 309 credit               |        |
|              |          | Managing Across Cultures  | 2 | MGMT 309 | No | MGMT 300                              | Course has to be take in conjunction with Doing Business in China to obtain MGMT 309 credit | Sep-12 |
|              | 02832230 | Business Simulation Game  | 2 | MGMT 494 | No | MGMT 300                              |   | Sep-12 |
| MARKETING    | 02832640 | Marketing   | 3 | MKTG 300 | No |                                       | Chinese   | Dec-09 |
|              |          | Service Marketing   | 3 | MKTG 301 | No | MKTG 300                              | English or Chinese  | Nov-09 |
|              | 02830170 | Electronic Commerce   | 3 | MKTG 494 | No | MKTG 300                              |   | Oct-10 |
|              |          | Marketing Channel   | 2 | MKTG 494 | No | MKTG 300                              |   | Oct-10 |
|              |          | International Marketing   | 2 | MKTG 494 | No | MKTG 300                              | Course taught in Chinese  | Sep-13 |
|              |          | Product Management  | 2 | MKTG 494 | No | MKTG 300                              | Course taught in Chinese  | Sep-13 |
|              |          | Brand Management  | 2 | MKTG 494 | No | MKTG 300                              | Course taught in Chinese  | Sep-13 |
| SUPPLY CHAIN |          | Operations and Supply Chain Management                          | 3 | BSCM 300 | No |                                       |   | Oct-10 |
|              |          | Pricing Management  | 2 | BSCM 494 | No |                                       | Course taught in Chinese  | Sep-13 |

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