

## University of New South Wales

Courses listed on this pre-approved list are to be used to determine USD equivalencies. YOU MUST cross reference this list with the host institution schedule to ensure that the course is being instructed during your semester of interest.

**NOTE: Core Curriculum designations on this list pertain to the OLD Core only**

|                       | UNSW<br>COURSE # | UNSW COURSE NAME                        | # UNITS<br>GRANTED | USD COURSE<br>EQUIVALENCY              | USD CORE<br>NOTE: Old<br>Core Only | PRE-<br>REQUISITES                | COMMENTS | Date approved |
|-----------------------|------------------|-----------------------------------------|--------------------|----------------------------------------|------------------------------------|-----------------------------------|----------|---------------|
| <b>BIOL</b>           | BABS 3021        | Microbial Genetics                      | 4 units            | BIOL 494 plus lab                      | None                               | BIOL 300                          |          | 11/18/15      |
| <b>BUSN</b>           | MGMT 1101        | Global Business Environment             | 4 units            | BUSN 361                               | None                               | None                              |          | 4/14/14       |
|                       | MGMT 3721        | Negotiation Skills                      | 4 units            | BUSN 377                               | None                               | None                              |          | 4/14/14       |
|                       | TABL 2712        | Business Ethics and the Law             | 4 units            | ETLW 302                               | None                               | None                              |          | 4/14/14       |
| <b>BUSN- ECON</b>     | ECON 2101        | Microeconomics 2                        | 4 units            | ECON 201                               | None                               | ECON 101 and 102, MATH 130 or 150 |          | 4/16/15       |
|                       | ECON 2102        | Macroeconomics 2                        | 4 units            | ECON 202                               | None                               | ECON 101 and 102                  |          | 4/16/15       |
|                       | ECON 3116        | International Trade                     | 4 units            | ECON 333                               | None                               | ECON 101 and 102                  |          | 2/9/16        |
|                       | ECON 2313        | Australian Economic Development         | 4 units            | ECON 335 <b>OR</b> 337                 | None                               | ECON 101 and 102                  |          | 4/16/15       |
|                       | ECON 2322        | The New Europe                          | 4 units            | ECON 494                               | None                               | ECON 101 and 102                  |          | 4/16/15       |
|                       | ECON 3130        | Real Estate Economics and Public Policy | 4 units            | ECON 304                               | None                               | ECON 101 and 102                  |          | 4/16/15       |
| <b>BUSINESS- FINA</b> | FINS 2624        | Portfolio Management                    | 4 units            | FINA 402                               | None                               | FINA 300                          |          | 5/21/14       |
|                       | FINS 3625        | Applied Corporate Finance               | 4 units            | FINA 404                               | None                               | FINA 300                          |          | 5/21/14       |
|                       | FINS 1613        | Business Finance                        | 4 units            | FINA 300 (3 units) & ABRD 494 (1 unit) | None                               | ACCT 201 and ECON 216             |          | 4/28/17       |
|                       | FINS 1612        | Capital Markets and Institutions        | 4 units            | FINA 494 (3 units) ABRD 494 (1 unit)   | None                               | FINA 300                          |          | 4/28/17       |
|                       | FINS 3630        | Bank Financial Management               | 4 units            | FINA 494                               | None                               | FINA 300                          |          | 2/5/16        |
|                       | FINS 3635        | Options, Futures, and Risk Management   | 4 units            | FINA 403                               | None                               | FINA 300                          |          | 5/21/14       |

|                    |                  |                                                          |             |                                          |             |                                                               |                          |                |
|--------------------|------------------|----------------------------------------------------------|-------------|------------------------------------------|-------------|---------------------------------------------------------------|--------------------------|----------------|
|                    | FINS 3655        | Behavioural Finance                                      | 4 units     | FINA 494                                 | None        | FINA 300                                                      |                          | 2/5/16         |
| <b>BUSN - ITMG</b> | DATA 1001        | Introduction to Data Science and Decisions               | 4 units     | ITMG 494 (3 units)<br>ABRD 394 (1 unit)  | None        | None                                                          |                          | 8/8/17         |
| <b>BUSN-MKTG</b>   | MARK 2055        | Services Marketing and Management                        | 4 units     | MKTG 301                                 | None        | MKTG 300                                                      |                          | 2/8/16         |
|                    | MARK 1012        | Marketing Fundamentals                                   | 4 units     | MKTG 300 (3 units)<br>ABRD 494 (1 unit)  | None        | ECON 101 <b>AND</b><br>(MATH 130, 150, or 151)                |                          | 4/28/17        |
|                    | MARK 2053        | Marketing Communications and Promotions Management       | 4 units     | MKTG 350                                 | None        | MKTG 300                                                      |                          | 2/8/16         |
|                    | MARK 2051        | Consumer Behavior                                        | 4 units     | MKTG 420 (3 units)<br>ABRD 494 (1 unit)  | None        | MKTG 300                                                      |                          | 4/28/17        |
|                    | MARK 2052        | Marketing Research                                       | 4 units     | MKTG 410                                 | None        | ECON 216 and<br>MKTG 300                                      |                          | 2/8/16         |
| <b>BUSN-MGMT</b>   | MGMT 2010        | Innovation and Entrepreneurship Principles and Practices | 4 units     | MGMT 304                                 | None        | MGMT 300                                                      |                          | 2/9/16         |
|                    | MGMT 1002        | Organizational Behavior                                  | 4 units     | MGMT 300 (3 units)<br>ABRD 494 (1 unit)  | None        | None                                                          |                          | 4/28/17        |
|                    | MGMT 1001        | Managing Organizations and People                        | 4 units     | MGMT 301 (3 units)<br>ABRD 494 (1 unit)  | None        | MGMT 300                                                      |                          | 4/28/17        |
|                    | <b>MGMT 3001</b> | <b>Business &amp; Corporate Strategy</b>                 | <b>None</b> | <b>None</b>                              | <b>None</b> | <b>None</b>                                                   | <b>DOES NOT TRANSFER</b> | <b>5/11/07</b> |
|                    | MGMT 2102        | Managing Across Cultures                                 | 4 units     | MGMT 309                                 | None        | MGMT 300                                                      |                          | 4/14/14        |
|                    | MGMT 2106        | Comparative Management Systems                           | 4 units     | MGMT 309                                 | None        | MGMT 300                                                      |                          | 2/9/16         |
| <b>CHEM</b>        | CHEM 1031        | Higher Chemistry A                                       | 4 units     | CHEM 152 and 152L                        | None        | CHEM 151 + 152L<br>AND MATH 115 or<br>MATH 130 or<br>MATH 150 |                          | 10/16/15       |
| <b>COMM</b>        | ARTS 2094        | Visual Communication                                     | 4 units     | COMM 494                                 | None        | None                                                          |                          | 2/2/15         |
|                    | ARTS 2092        | Global Media                                             | 4 units     | COMM 380                                 | None        | None                                                          |                          | 2/2/15         |
|                    | ARTS 2091        | Mobile Cultures                                          | 4 units     | COMM 494                                 | None        | None                                                          |                          | 2/2/15         |
| <b>ABRD</b>        | ARTS 2123        | Live Entertainment and Popular Culture                   | 4 units     | ABRD 494                                 | None        | None                                                          |                          | 2/2/15         |
| <b>ENGL</b>        | ARTS 2050        | Academic Writing for the Humanities                      | 4 units     | ENGL 304W (3 units)<br>ABRD 394 (1 unit) | None        | None                                                          |                          | 7/20/17        |

|             |           |                                                   |         |                                           |                                                             |                                         |                                 |          |
|-------------|-----------|---------------------------------------------------|---------|-------------------------------------------|-------------------------------------------------------------|-----------------------------------------|---------------------------------|----------|
| ENGINEERING | MATS 1101 | Engineering Materials and Chemistry               | 4 units | ENGR 311                                  | None                                                        | CHEM 151                                | Offered in both semesters       | 5/15/15  |
|             | MMAN 2600 | Fluid Mechanics                                   | 4 units | MENG 360 (3 units)<br>MENG 360 L (1 unit) | None                                                        | MENG 260                                | Includes Lab                    | 4/28/17  |
|             | MECH 9420 | Composite Materials and Mechanics                 | 4 units | MENG 494 (3 units)<br>ABRD 494 (1 unit)   | None                                                        | MENG 370                                |                                 | 4/28/17  |
|             | MATS 2001 | Physical Properties of Materials                  | 4 units | ENGR 494                                  | None                                                        | CHEM 151                                |                                 | 5/1/15   |
|             | MATS 2008 | Thermodynamics and Phase Equilibria               | 4 units | MENG 260                                  | None                                                        | PHYS 270                                | Only offered in Spring semester | 5/15/15  |
|             | ELEC 1112 | Electrical Circuits                               | 4 units | ELEC 201                                  | None                                                        | PHYS 271 and<br>MATH 310 (co-requisite) | Only offered in Spring semester | 5/15/15  |
|             | ELEC 2133 | Analogue Electronics                              | 4 units | ELEC 301                                  | None                                                        |                                         |                                 | 2/8/16   |
| HIST        | ARTS 1210 | Concepts of Asia                                  | 4 units | HIST 364 (3 units) &<br>ABRD 494 (1 unit) | History                                                     | None                                    |                                 | 3/4/16   |
|             | ARTS 2770 | Australia 1788-1900: The Fatal Shore?             | 4 units | HIST 358 (3 units)<br>ABRD 494 (1 unit)   | History                                                     | None                                    |                                 | 4/28/17  |
| LAW         | LAWS 3351 | Sport and Law in the Western World                | 4 units | ABRD 394 (3 units)                        | None                                                        | None                                    |                                 | 8/3/17   |
| MATH        | MATH 2111 | Higher Several Variable Calculus                  | 4 units | MATH 250                                  | None                                                        | MATH 151                                |                                 | 9/23/15  |
|             | MATH 2121 | Theory and Applications of Differential Equations | 4 units | MATH 330                                  | None                                                        | MATH 250                                |                                 | 10/16/15 |
|             | MATH 2501 | Linear Algebra                                    | 4 units | MATH 320                                  | None                                                        | MATH 250                                |                                 | 10/16/15 |
| PHIL        | ARTS 1360 | Moral, Social and Political Philosophy            | 4 units | PHIL 321                                  | Ethics                                                      | None                                    |                                 | 3/2/15   |
|             | ARTS 2382 | Philosophy of Religion                            | 4 units | PHIL 412 (3 units) &<br>ABRD 494 (1 unit) | Philosophy:<br><b>NOT</b> Logic, Ethics,<br>or Phil Enquiry | None                                    |                                 | 4/28/17  |