BOCCONI UNIVERSITY - MILAN, ITALY

USD equivalencies for courses will be posted as they are received by the International Center. **Cross reference this list with the host institution schedule to ensure the courses are being instructed during your semester of interest.** ***NOTE: Core curriculum designations on this list pertain to OLD core only.***

NOTE : Courses numbered as 20000s are graduate level courses.

	PARTNER COURSE #	PARTNER COURSE NAME	# USD UNITS	USD COURSE EQUIVALENCY	OLD CORE ONLY	PRE-REQUISITES	NOTES
ACCT	30005	Accouting and Financial Statement Analysis	3 units	ACCT 201			
	6118 [old]	Management Control Systems for Performance Evaluations	3 units	ACCT 202			
	300047	Managerial Accounting	3 units	ACCT 202		ACCT 201& TMG 100	
	20202	Business Law and Public Finance	3 units	ACCT 494			*this course is only available to students with senior standing [90+ units completed] a* ***pproval from Bocconi University REQUIRED***
	6117 [old]	International Accounting	3 units	ACCT 494			
BSCM	6135 [old]	Innovation and Industrial Dynamics*	n/a	**no equivalency***			
	6216 [old]	Product Management*	n/a	**no equivalency***			
BUSN	30060	Management	3 units	BUSN 494		MGMT 300, ECON 101, ECON 102	
	30296	Global Sustainability Strategy	3 units	BUSN 494			course may alternatively be taken for ETLW 403 or MGMT 494 credit
	30215	International Business and Management	3 units	BUSN 361			
	20202	Business Law and Public Finance	3 units	BUSN 494			*this course is only available to students with senior standing [90+ units completed]* ***approval from Bocconi University REQUIRED***
DSCI	20486	Principles of Business Analytics	3 units	DSCI 300		ECON 216	
	20346	Operations Management Lab	3 units	DSCI 303		ECON 216	*this course is only available to students with senior standing [90+ units completed]* ***approval from Bocconi University REQUIRED***

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ECON	6048 [old]	Macroeconomics	4 units	ECON 102		ECON 101	
	30065	Microeconomics	3 units	ECON 201		ECON 101	
	30066	Macroeconomics - Module 2	3 units	ECON 202		ECON 101 & ECON 102	
	30031	Industrial Economics	3 units	ECON 324		ECON 101, ECON 102, MATH 130	
	30057	International Economics	3 units	ECON 333		ECON 101 & ECON 102	
	30166	Time Series Econometrics	3 units	ECON 370		ECON 201, ECON 202, ECON 216, MATH 130 or 150	
	30147	Economics of Imperfect Labour Markets	3 units	ECON 494		ECON 101 & ECON 216	
	30195	Economics (Poverty, Inequality, and Income Distribution)	3 units	ECON 494		ECON 101 & ECON 216	
	6139 [old]	Theory of Incentives and Contracts	3 units	ECON 494		ECON 101	
	6304 [old]	Development Policy	3 units	ECON 335 or ECON 337		ECON 102	Cannot take both for credit
	30054	International Monetary Economics	3 units	ECON 333 or ECON 494		ECON 102	**this course is notably rigorous and only recommended for ECON majors; students enrolling in this course should request the Marketing version when arriving at Bocconi**
	30145	Development Economics	3 units	ECON 494		ECON 101 & ECON 102	this course may fulfill either an ECON 335 ***or*** ECON 337 requirement if not previously taken
	30314	Entrepreneurial Economics and Entrepreneurship	3 units	ECON 494		ECON 101 & ECON 102	
	30172	Financial Macroeconomics	3 units	ECON 494		ECON 101, ECON 102, & ECON 216	
	30067	Economic History	3 units	ECON 494		ECON 101 & ECON 102	
	6137 [old]	History of Economic Thought	3 units	ECON 494		ECON 101 & ECON 102	
	6133 [old]	Economics of Globalization	3 units	ECON 494		ECON 102	
	30450	Fundamentals of Management	3 units	ECON 494		ECON 101 & ECON 102	
	30056	European Economic Policy	3 units	ECON 494		ECON 101 & ECON 102	
	30203	International Demography	3 units	ECON 494		ECON 101, ECON 102, & ECON 216	approved to count towards International Relations Major and Minor

	30146	Political Economics	3 units	ECON 494		ECON 101 & ECON 102	
	PARTNER COURSE #	**PARTNER COURSE NAME**	**# USD UNITS**	**USD COURSE EQUIVALENCY**	**OLD CORE ONLY**	**PRE-REQUISITES**	**NOTES**
ETLW	30216	Social Responsibility in Business Government and No Profit	3 units	ETLW 302		MGMT 300	
	30296	Global Sustainability Strategy	3 units	ETLW 403			course may alternatively be taken for BUSN 494 or MGMT 494 credit
	50062	Advanced European Law	3 units	ETLW 494			
	50066	Comparative Business Law	3 units	ETLW 494			
	30058	Comparative Business and European Law	3 units	ETLW 494		60 units complete	approved to count towards International Business Major and Minor
	20215	International Comparative Business Law	3 units	ETLW 494		60 units complete	*this course is only available to students with senior standing [90+ units completed]* ***approval from Bocconi University REQUIRED***
	20143	Intellectual Property and Competition Law	3 units	ETLW 494		60 units complete	*this course is only available to students with senior standing [90+ units completed]* ***approval from Bocconi University REQUIRED***
	20331	Corporate Social Responsibility	3 units	ETLW 494		MATH 130, 150, or 151	
	30047	Introduction to the Legal System I	3 units	ETLW 494			
FINA	30017	Corporate Finance	3 units	FINA 300		ACCT 201, ECON 102, ECON 216, & MATH 130/150/151	
	30366	Finance (Module 2) - Corporate Finance	3 units	FINA 300		ACCT 201, ECON 102, ECON 216, & MATH 130/150/151	
	30150	Introduction to Options and Futures		FINA 403		FINA 402	
	30178	International Banking	3 units	FINA 494		FINA 300	
	20127	Corporate Finance	3 units	FINA 404		FINA 300	*this course is only available to students with senior standing [90+ units completed]* ***approval from Bocconi University REQUIRED***
	30186	Venture and Development Capital	3 units	FINA 407		FINA 300	
	30006	Financial Markets and Institutions	3 units	FINA 494		FINA 408	
	30257	Corporate Valuation	3 units	FINA 494		FINA 300	

	6150 [old]	Equity Portfolio	3 units	FINA 494		FINA 300	
	20131	Investment Finance	3 units	FINA 494		FINA 300	*this course is only available to students with senior standing [90+ units completed]* ***approval from Bocconi University REQUIRED***
	20156	International Finance	n/a	**no equivalency**			
	30180	Equity Portfolio Management	n/a	**no equivalency**			
	30179	International Project Finance	n/a	**no equivalency**			
	5349 [old]	Financial Modeling	n/a	**no equivalency**			

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ITAL	x	Italian Crash Course	3 units	ABRD 294			
ITMG	8364 [old]	Management of Information Systems	3 units	ITMG 100			
	20323	IT Management	3 units	ITMG 350		ITMG 100	
	20346	Operations Management Lab*	n/a	**under review***		ITMG 100	*please see study abroad advisor if interested in enrolling in the course*
MGMT	30402	Principles of Management	3 units	MGMT 301			
	30008	Fondamenti di Organizzazione [Fundamentals of Organization]	3 units	MGMT 300		60 units complete	*this course may only be offered in Italian*
	30153	Organization Theory	3 units	MGMT 301		MGMT 300	
	6288 [old]	Entrepreneurial Strategy	3 units	MGMT 304		FINA 300, MGMT 300, MKTG 300	
	6193 [old]	Organizational Networks and Entrepreneurship	3 units	MGMT 304		FINA 300, MGMT 300, MKTG 300	
	30210	Organizational Theory and Entrepreneurship	3 units	MGMT 304		FINA 300, MGMT 300, MKTG 300	
	30263	Organizing Entrepreneurship	3 units	MGMT 304		FINA 300, MGMT 300, MKTG 300	
	30314	Entrepreneurial Economics and Entrepreneurship	3 units	MGMT 304		MGMT 300	
	30262	Leadership Skills	3 units	MGMT 311		MGMT 300	
	30209	Management of Competition and Innovation in High-Tech	3 units	MGMT 494		MGMT 300	
	30221	Management of Fashion Companies	3 units	MGMT 494		MGMT 300	
	30296	Global Sustainability Strategy	3 units	MGMT 494		MGMT 300	course may alternatively be taken for BUSN 494 or ETLW 403 credit
	6106 [old]	Design Based Industries and Companies	3 units	MGMT 494		MGMT 300	
	30193	Management of International and Supranational Organizations	3 units	MGMT 494		MGMT 300	
	30152	Public Management	3 units	MGMT 494		MGMT 300	
	6102 [old]	Technology and Operations Management	3 units	MGMT 494		MGMT 300	
	30012	Business Strategy	n/a	**no equivalency**			

	30296	Strategy in Creative Industries	n/a	**no equivalency**			
	30213	Strategic Management for Small and Medium Enterprises	n/a	**no equivalency**			
MKTG	30015	Marketing	3 units	MKTG 300		ECON 101	
	30230	Personal Selling	3 units	MKTG 330		MKTG 300	
	30223	Marketing Communication	3 units	MKTG 350		MKTG 300 & MATH 130, 150, or 151	
	6297 [old]	Marketing Research	3 units	MKTG 410		MKTG 300	
	30222	New Product Development and Open Innovation	3 units	MKTG 494		MKTG 300	
	30227	Introduction to E-Marketing & E-Commerce	3 units	MKTG 340		MKTG 300	
	30259	New Products & Product Management	3 units	MKTG 494		MKTG 300	
	6106 [old]	Workshop in Design Based Industries and Companies	3 units	MKTG 494		MKTG 300	
PHIL	30077	Philosophy of Art	3 units	PHIL 480			
POLS	6207 [old]	Intellectual Property Law	3 units	POLS 494	Social Science		
	50066	Comparative Industrial Relations Law	3 units	POLS 494	Social Science		
	50062	Advanced European Law	3 units	POLS 494	Social Science		
SOCI	30482	Human Rights	3 units	SOCI 346			